



**WELCOME**

**NERD** / nɜːd /

A person who is extremely interested in one subject [...] and knows a lot of facts about it.

- *Cambridge Dictionary Definition*

## NERDS AND NON-NERDS, WELCOME

Do you call yourself a nerd? Regardless if you do or not we value the qualities and traits of, what we at AWA, accredit a nerd. Knowledge, commitment and passion are all included in our definition.

Do you rather call yourself a generalist? Having a helicopter perspective, seeing the bigger picture? All of that we accredit a non-nerd.

We have a lot of nerds and non-nerds on AWA. Knowledge, commitment and passion is something we all have! We see no limits in new business opportunities, we are fired up about challenges in different markets and we have guts in decision-making.

Together with you - nerd or non-nerd - we believe we can evolve even further!

# AS AN ATTORNEY AT AWA...

## ... you will be encouraged to be:

- adaptable and a fast learner – Work with a wide range of clients and assignments, driven by new challenges every day.
- business-minded – See new business opportunities for both AWA and your clients.
- curious and attentive – Ask the right questions and find the best solutions.

## ... you will be working...

- together with engineers
- exclusively with IP
- closely with the customers
- within an international environment, both externally and internally

## ... you will discover that there is so much more to IP than patents and trademarks, eg involving:

- Dispute Resolution and Litigation
- Strategy
- Licensing
- Design
- Copyright
- Contract Law
- Marketing Law
- Domains
- Trade Secrets
- Know-how

[MORE INFO ON AWA.COM](http://AWA.COM)

# ATTORNEYS, WELCOME

Both nerds and non-nerds! Your traits are equally important to us. With your combined strengths including legal skills, broad background, generalism, dedication and thoroughness we can shape the future of AWA and our clients.

We seek dedicated Master of Law students and graduates with a strong inner drive that adhere to our core values: Passion, Openness and Courage. Lawyers, that are interested in combining in-depth analyses behind the desk as well as meeting with clients and colleagues to talk IP business – locally and globally.

As one of Europe's leading IP law firms, AWA offers a unique work environment. The world will be your work-place and your job will be to help the innovation-intensive companies of today to build the prosperity of tomorrow.

At AWA you will work with all sorts of IP and be included in specialized teams working with IP, strategies and business development.

**FILIPPA SWIECH,**  
Attorney-at-Law



"ALL AWA COLLEAGUES  
HAPPILY SHARE THEIR  
EXPERIENCES AND  
KNOWLEDGE, WHICH  
CONTRIBUTE TO MY  
OWN DEVELOPMENT"

**Why did you decide to join AWA?**

I graduated in the spring of 2020 and during my last semester I took a course in Advanced Intellectual Property Law. As a part of the course, we had a visit at the AWA Stockholm office. I really liked the atmosphere at the office and what especially caught my attention was the common interest for intellectual property rights within the firm, not only from a legal aspect but also from a technical aspect. I like the fact that I get to work closely together with colleagues who are not lawyers and the exchange of knowledge we get across our professions.

**What has working at AWA meant to your career?**

Since I get to work widely within one particular legal area, I believe that this has meant that within a short time, I have been able to experience many different types of cases. Since joining AWA in 2021, I have had the opportunity to experience the entire life cycle of a registered right - from filing and prosecution, IP strategy, dispute resolution and everything in between. I also believe that my own development in my role as an Attorney at Law very much has to do with the knowledge sharing atmosphere that I associate with AWA.

**What's your advice to future applicants?**

Reflect on what motivates you and what you need from a work place in order to prosper. For me, that is a varied job with engaged colleagues and a feeling that my job is significant and valuable for my clients. And lastly, dare to be "a nerd" – because here we call it being "an expert".

**ALICIA KIM,**  
Attorney-at-Law, Deputy Swedish Business Area Manager - Legal



"AWA'S REPUTATION AS  
AN INTERNATIONAL  
LEADER IN THE FIELD  
WAS A HUGE DRAW"

**Give us a quick glimpse of your role and background.**

I'm an Attorney at Law in AWA's Lund office, where I work with a variety of clients helping them with their IP needs. I focus mainly on trademarks but also work with design, copyright and contracts. A day at work can involve anything from preparing and filing applications, liaising with foreign attorneys all over the world, writing legal submissions, negotiating contracts and much more. It is an extremely varied and fast-paced role, and there is rarely a dull moment! I am also Deputy Manager of one of the Legal teams at AWA, where I am responsible for the development and training of our junior associates within the team. Before joining AWA, I was a solicitor in London, working predominantly with commercial real estate, so I have had a change of country and legal focus!

**Why did you decide to join AWA?**

I have always wanted to work with IP, and AWA's reputation as an international leader in the field was a huge draw. It was also clear that AWA has a very open and collaborative atmosphere and a real passion to be innovative and creative in the way it advise its clients. We are always encouraged to challenge ourselves and think outside the box.

**What has working at AWA meant to your career?**

AWA has provided me with an environment where I can grow and develop in many different ways. I have not only become a better attorney with the support of excellent colleagues, but also had the opportunity to work with business development, building international relationships, and leadership. There are so many opportunities at AWA to do new and exciting things – be open and brave enough to take them! You can help to shape your role at AWA.

# THE FUTURE YOU, WELCOME

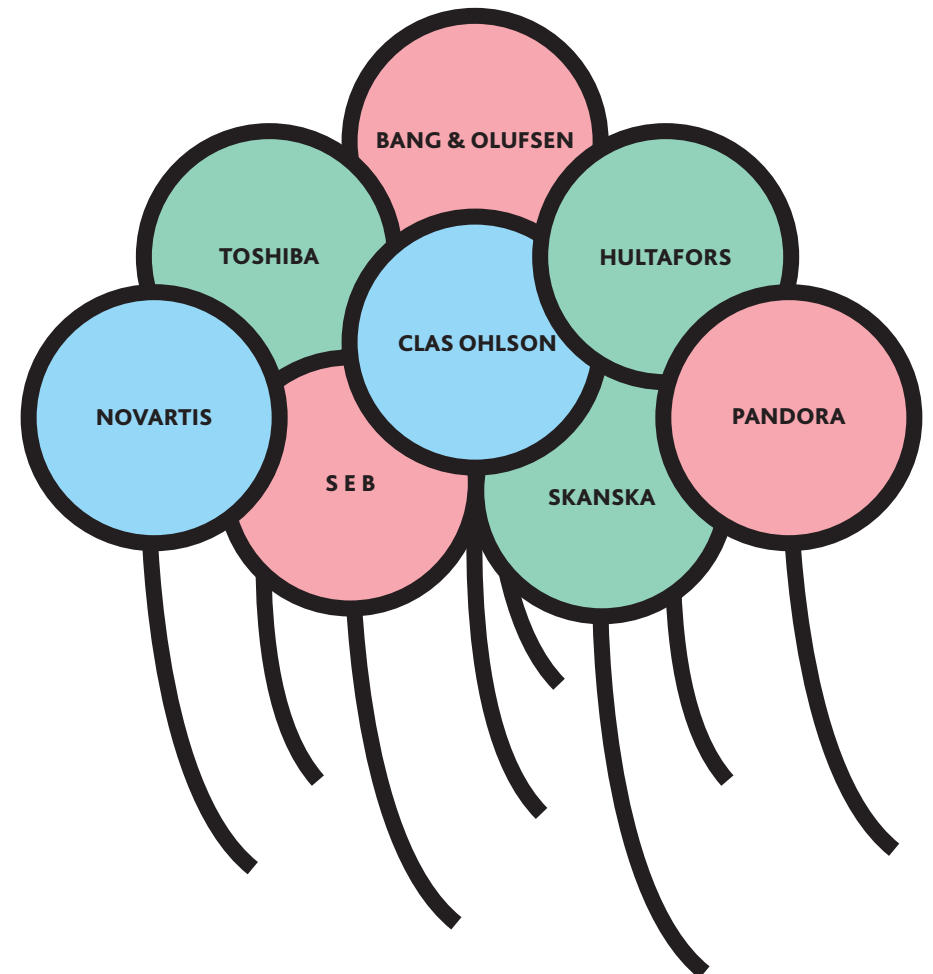
Our clients change the world. With their hard work and devotion we see progress within all our areas of expertise. They know that IP is a fantastic competitive tool and with our expertise we help them make a successful business out of their ideas and innovations. We work internationally with technical inventions, designs and trademarks that shape our tomorrow.

As an attorney at law you support and add extra value for your clients. We work within all fields of IP, such as trademarks, design, copyright and domains and with all sorts of clients. AWA work with some of the world's brightest and most innovative companies. Some are well-known, other are about to be.

Diversity is crucial for AWA's success. We are inclusive and always strive to be the best employer. At AWA, the majority of the managerial positions are held by women. AWA is 100 % employee-owned. As one of us, you will have the opportunity to become a co-owner.

*Discover your future in Intellectual Property (IP)!*

## A FEW OF OUR CLIENTS

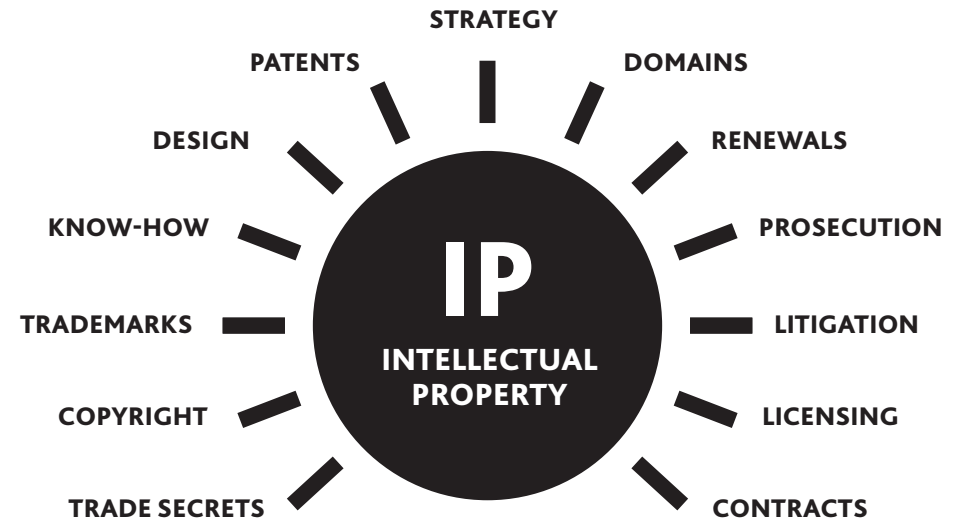


# WELCOME TO AWA

AWA is a leading intellectual property (IP) firm with presence in Europe and Asia. Our clients are innovation-intensive companies, ranging from startups to owners of the world's best-known brands and patent portfolios. We help them turn their ideas and innovations into business opportunities.

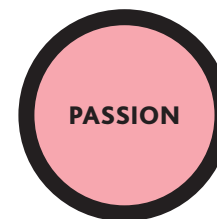
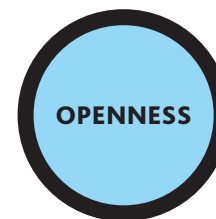
Our 245 patent attorneys, attorneys-at-law and other IP professionals are experts in IP strategy and legal services, as well as patents, trademark, design, and copyright.

AWA was founded in 1897 and our over 370 employees across 20 offices provide a full-service IP offering in prosecution, dispute litigation, aftermarket services, legal advice, strategy and commercialization.



**WE CREATE  
INTELLECTUAL PROSPERITY**

*with*



## INDUSTRIES

- Artificial Intelligence
- Automotive
- Branding
- E-commerce
- Food & Beverage
- Gaming
- Greentech & Sustainability
- Life Sciences
- Materials Technology & Nanotechnology
- Medtech
- Pharma
- Retail & Textile
- Software & IT

**EVERYBODY,  
WELCOME**



[hr@awa.com](mailto:hr@awa.com)

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